Convertible Bonds Opportunistic Strategy

Product Report 30 August 2019

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Summary

Strategy

Opportunistic, global convertible bonds

The opportunistic strategy invests globally in convertible bonds. The focus is on convertible bonds that exhibit high convexity, in order to exploit the full asymmetric return profile of the asset class. There are no restrictions on credit quality. The objective is to outperform the Thomson Reuters Global Focus Convertible Bond Index through active management. Particular emphasis is placed upon downside protection in times of equity market weakness.

Performance Summary as of 30.08.2019

Key Figures	Strategy	Benchmark	Relative
Month to Date Return	-0.98%	-1.65%	0.67%
Quarter to Date Return	-0.29%	-0.87%	0.58%
Year to Date Return	5.78%	5.22%	0.56%
Annualised Return since Inception (01.02.2010)	4.63%	3.97%	0.66%

Strategy Global convertible bonds, opportunistic CHF hedged, gross

Benchmark Thomson Reuters Global Focus CHF hedged

Launch Since 1st of February 2010, the Global Convertible Bonds Opportunistic Strategy has been implemented relative to the mentioned benchmark Thomson Reuters Index.

»Outperformance in weak environment thanks to good security selection

Manager Report



Stephanie Zwick Lead Portfolio Manager



Ute Heyward Senior Portfolio Manager

Market Overview

In August, there was a sizeable correction in US, European and Japanese equity markets. As it was, China had been weaker in July and this trend continued to a slightly lesser extent. The reason for the tough market conditions was a surprise escalation in the trade war between the US and China. The conflict is reaching farther and farther around the world and has the potential for global impact. Interestingly, credit markets managed to hold up quite well. Even the cyclical high yield segment was robust, and was down only slightly. This was a sign that financial markets and the global economy are on a solid footing, which is withstanding the external shock waves of the trade war for the moment. However, a few ominous cracks began to appear in important leading indicators. On the one hand, global yield curves flattened further; some even inverted. This has historically always been a sign of recession. On the other hand, the price of copper also tended to weaken at times; another signal that problems are growing within the global economy. In addition, the Chinese yuan was weaker than it has been for a long time. This restricts the Chinese central bank's capacity to act in the future, as further loosening (interest rate cuts) would put extra pressure on the currency, triggering inflation or the flight of capital, with a resultant dampening effect on the economy. However, an increasingly loose monetary policy worldwide, falling interest rates as well as buoyant consumer sentiment in many countries were all positive for markets. In addition, talk about fiscal stimulus measures intensified. On the whole, financial markets walked a very fine line between positive and negative forces.

Our model scores for equity and credit markets have weakened, and are now neutral. In addition, our models are signalling further falls in interest rates, the reasons being further flattening of yield curves, falling leading indicators (copper) and the weakening of China's currency. We have also reduced our confidence in the cycle sub-model, as the current factors (trade war) cannot be fully accounted for. Our economic indicators - which had been quite robust to date – have weakened a good deal due to the escalation of the trade conflict. In particular, falling interest rates and the fact that some yield curves are now inverted are a serious warning sign. The price of copper is now also weaker (reliable indicator of the global economy), as is the Chinese yuan – a development that is, to some extent, reducing the Chinese central bank's room to manoeuvre on the monetary front. In the medium term this will greatly limit its ability to cushion the impact of the trade conflict, and is of global relevance. The money supply dynamics remain relatively positive, as does the expected monetary easing on the part of other important central banks, as well as the signals from various transport indices (ATA Truck Tonnage, Baltic Dry, Harpex), market technicals (market breadth, sentiment) and global consumer behaviour. The current situation is strongly influenced by the rhetoric in the trade conflict. This makes it difficult to assess the market using traditional macro models and indicators. The situation can change at any time, and the usual indicators do not react quickly enough. Therefore, at the moment there is a very unstable balance between positive indicators on the one hand and strong warning signals on the other. However, as there is enough of a spark left in the global economic and financial system, even the slightest easing of tensions in the trade conflict could fire markets back up.

Portfolio

Driven by another escalation of the trade conflict and the fast-approaching Brexit deadline, equity markets were initially weak in August. As the month progressed, however, most markets stabilised and even clawed back some of the losses. However, it was not enough for markets to end the month up in any region. Seasonally low liquidity accentuated the moves in both directions. Hong Kong remained very weak, with the combination of ongoing demonstrations in the city and global problems having a negative effect on investor sentiment. But where there are losers there are often winners as well. And in this instance safe investments – especially in the form of long-dated sovereign bonds – were again to the fore. Thus bond markets made considerable gains again, despite the historically low level of interest rates.

The strategy (gross, CHF hedged) ended August down owing to the weak equity markets, but outperformed the benchmark despite a higher equity exposure. Security selection in the technology sector had a positive effect, as we managed to avoid software companies whose share prices underwent sharp corrections following the announcement of disappointing outlooks. We also benefited from our positioning in the utilities segment, where Iberdrola and Snam, for example, emerged as relative winners in this volatile environment. The underweight in the telecommunications sector was a drag on performance.

The portfolio structure changed only slightly over the month. We took profits on convertibles that had performed well and become equity-sensitive. We also sold convertible bonds whose equity momentum was flagging. On the other hand, we participated selectively in new issues. We added software companies Akamai and Alteryx to the portfolio among others, as well as Southern Co from the utilities sector. Overall, new issuance in August was remarkably slow.

Portfolio

Performance analysis of the Strategy

Performance

Performance (indexed)

The Global Convertible **Bonds Opportunistic** Strategy has been implemented relative to the mentioned benchmark Thomson Reuters index since 1st February 2010.



Strategy Global convertible

bonds, opportunistic CHF hedged, gross

Benchmark Thomson Reuters Global Focus CHF hedged

Key Figures - CHF	Strategy	Benchmark	Relative
Month to Date Return	-0.98%	-1.65%	0.67%
Quarter to Date Return	-0.29%	-0.87%	0.58%
Year to Date Return	5.78%	5.22%	0.56%
Return 1 Year	-0.80%	-0.78%	-0.03%
Annualized Return 3 Years	2.68%	1.37%	1.31%
Annualized Return 5 Years	2.19%	1.16%	1.03%
Annualised Return since Inception (01.02.2010)	4.63%	3.97%	0.66%
Volatility 3 Years	4.89%	4.97%	-0.08%
Sharpe Ratio 3 Years	0.70	0.42	0.28
Max Drawdown 3 Years	-8.11%	-9.56%	1.45%

Strategy Global converti

Global convertible bonds, opportunistic EUR hedged, gross

Benchmark

Thomson Reuters Global Focus EUR hedged

Key Figures - EUR	Strategy	Benchmark	Relative
Month to Date Return	-0.96%	-1.63%	0.67%
Quarter to Date Return	-0.24%	-0.81%	0.58%
Year to Date Return	5.94%	5.44%	0.50%
Return 1 Year	-0.57%	-0.46%	-0.11%
Annualized Return 3 Years	2.93%	1.73%	1.20%
Annualized Return 5 Years	2.46%	1.59%	0.86%
Annualised Return since Inception (01.02.2010)	4.95%	4.34%	0.60%
Volatility 3 Years	4.88%	4.97%	-0.09%
Sharpe Ratio 3 Years	0.67	0.41	0.25
Max Drawdown 3 Years	-7.97%	-9.31%	1.33%

Strategy

Global convertible bonds, opportunistic USD hedged, gross

Benchmark

Thomson Reuters Global Focus USD hedged

Key Figures - USD	Strategy	Benchmark	Relative
Month to Date Return	-0.74%	-1.43%	0.70%
Quarter to Date Return	0.25%	-0.36%	0.61%
Year to Date Return	8.08%	7.46%	0.61%
Return 1 Year	2.40%	2.41%	-0.01%
Annualized Return 3 Years	5.50%	3.89%	1.61%
Annualised Return since Inception (14.10.2014)	4.66%	3.77%	0.89%
Volatility 3 Years	4.89%	4.96%	-0.07%
Sharpe Ratio 3 Years	0.74	0.41	0.34
Max Drawdown 3 Years	-7.05%	-7.15%	0.10%

Strategy

Global convertible bonds, opportunistic EUR hedged, CHF hedged, USD hedged, gross

Benchmark

Thomson Reuters Global Focus EUR hedged, CHF hedged, USD hedged

Key Figures - Calendar Year	2014	2015	2016	2017	2018
EUR Strategy	4.32%	3.82%	-0.73%	6.43%	-3.63%
EUR Benchmark	4.74%	3.60%	0.58%	4.39%	-5.45%
CHF Strategy	4.27%	3.45%	-1.01%	6.19%	-3.89%
CHF Benchmark	4.58%	2.78%	0.15%	3.99%	-5.74%
USD Strategy	4.30%	4.26%	0.80%	8.61%	-0.95%
USD Benchmark	4.73%	3.83%	1.59%	6.00%	-3.01%

Contribution and Attribution

The contribution breakdown shows the extent to which a region or sector contributed to fund or benchmark performance (shown here year-to-date). The attribution breakdown highlights the extent to which a region or sector was responsible for out or underperformance versus the benchmark.

In the following three tables, all returns are given in local currency; therefore, changes in exchange rates and the cost of currency hedging are not included. For this reason, the returns are not directly comparable with fund returns or benchmark returns cited elsewhere in this document.

The Brinson Fachler model is used to break down the regional attribution into asset allocation and security selection. The effects of portfolio management decisions are quantified using this attribution model. The regional performance attribution is reflected in the following "Regional Contribution / Attribution (YTD)" table. The "Asset Allocation" column shows the results of the portfolio's different regional weightings, which are based on the Top-Down and Bottom-Up analysis, relative to the benchmark. The "Security Selection" column shows the results of the various different returns on individual stocks or sectors within a region relative to the benchmark.

Regional Contribution / Attribution (YTD)

	Return	[%]	Average W	eight [%]	Contribu	tion [%]	Asset		
Region	PF	вм	PF	вм	PF	ВМ	Allocation [%]	Selection [%]	Attribution [%]
North America	14.79	11.10	32	34	4.30	3.53	-0.25	1.16	0.91
Europe	6.65	5.30	39	32	2.55	1.78	-0.13	0.44	0.31
Japan	-3.87	-0.20	9	14	-0.13	-0.03	-0.03	-0.18	-0.21
Asia	0.51	4.63	13	17	-0.31	0.62	-0.12	-0.27	-0.39
Others	23.56	31.88	3	3	0.72	1.00	-0.02	-0.27	-0.29
Cash	0.00	0.00	4	0	0.00	0.00	-0.11	0.00	-0.11
Total	7.12	6.91	100	100	7.12	6.91	-0.66	0.88	0.22

^{*}Portfolio returns are local returns within the Global Convertible Bonds Opportunistic Strategy. Benchmark returns are local returns within the Thomson Reuters Global Focus Convertible Bond Index. Weights are calculated based on average daily holdings.

Next, the portfolio managers select the most promising securities from the sectors with the best prospects based on our Bottom-Up and Top-Down analysis. The resulting performance attribution of each sector is shown in the following "Sector Contribution /Attribution (YTD)" table. The "Asset Allocation" column reflects the results of the assigned portfolio sector weights relative to the benchmark. The "Security Selection" column depicts the results of the different returns achieved by the individual securities within each sector in relation to the benchmark.

The results of the asset allocation and the security selection are consolidated in the "Total" row, which can be different depending on the grouping (by region on the previous page and by sector on this page).

Sector Contribution / Attribution (YTD)

	Return	[%]	Average We	eight [%]	Contribu	tion [%]	Asset	•	
Sector	PF	вм	PF	вм	PF	ВМ	Allocation [%]	Selection [%]	Attribution [%]
Consumer Discretionary	11.08	7.13	15	13	1.56	1.05	-0.02	0.54	0.53
Utilities	7.00	0.07	5	6	0.27	0.00	-0.04	0.27	0.23
Industrials	8.57	5.87	13	8	1.11	0.47	-0.14	0.35	0.21
Consumer Staples	3.76	-6.70	4	3	0.13	-0.19	-0.18	0.38	0.19
Technology	15.02	12.42	17	20	2.25	2.47	-0.28	0.34	0.06
Communications	11.08	7.37	5	13	0.48	0.90	-0.07	0.12	0.05
Materials	5.49	5.27	10	9	0.50	0.52	-0.05	-0.01	-0.06
Financials	4.06	5.33	12	15	0.36	0.81	0.01	-0.19	-0.18
Health Care	6.30	9.10	10	9	0.73	0.79	0.02	-0.26	-0.24
Energy	-3.67	1.19	6	4	-0.27	0.08	-0.14	-0.32	-0.46
Cash	0.00	0.00	4	0	0.00	0.00	-0.11	0.00	-0.11
Total	7.12	6.91	100	100	7.12	6.91	-1.02	1.23	0.22

^{*}Portfolio returns are local returns within the Global Convertible Bonds Opportunistic Strategy. Benchmark returns are local returns within the Thomson Reuters Global Focus Convertible Bond Index. Weights are calculated based on average daily holdings.

The key driver of the performance of convertible bonds is the performance of the underlying shares. The nature of convertible bond issuance means that the equity exposure characteristics of the asset class will differ from those of the broader equity markets.

The table below shows the performance of regional MSCI equity indices together with the relevant convertible bond 'Parity Index'. The Parity Index is based on the underlying shares of the Thomson Reuters Global Focus Convertible Bond Index, respectively its regional sub-indices, weighted by the parity of each CB. The parity of a CB represents the value of the underlying shares that would be received by a holder if that CB was converted today. Finally, we show the performance of each regional sub-index within the Thomson Reuters Global Focus Convertible Bond Index, together with the relevant regional weight.

The universe of underlying shares for convertible bonds in any given region is smaller and therefore more concentrated than that represented by the corresponding MSCI regional equity index. Furthermore, the Thomson Reuters 'Focus' family of CB indices exclude those CBs whose underlying shares perform particularly strongly or weakly such that the profile of the convertible bond is no longer balanced. This further explains why the performance of the relevant regional convertible bond Parity Index may differ materially from the corresponding MSCI regional equity index.

CB and Equity Markets Returns (YTD)

Relevant Region	MSCI TR Index	CB Global Focus	CB Global Focus	CB Global Focus
	Return	Parity return	return	avg. Weights
North America	17.93%	11.45%	11.10%	33.74%
Europe	14.84%	12.16%	5.30%	31.86%
Asia	8.22%	3.66%	4.63%	17.06%
Japan	3.33%	-6.29%	-0.20%	14.12%
Others	N/A	30.82%	31.88%	3.22%
Total	14.62%	7.82%	6.91%	100%

^{*}All returns are in local currency. The returns of the MSCI TR Index are based on the following regional sub-Indices: MSCI TR Net AC Asia Pacific ex Japan, MSCI TR Net AC Europe, MSCI TR Net North America, MSCI Daily TR Net Japan, MSCI AC World Daily TR Net.

Positioning

Securities

Total Number of Positions	94
Top 10 Positions	Weight
CELLNEX TELECOM/1.5%/16.01.2026	2.46%
SIKA AG/0.15%/05.06.2025	2.46%
TOTAL SA/0.5%/02.12.2022	2.30%
ORPAR(REMY COINTREAU)/0%/20.06.2024	2.13%
SAFRAN SA/0%/21.06.2023	2.02%
MICROCHIP TECH/1.625%/15.02.2027	1.98%
STMICROELECTRON/0.25%/03.07.2024	1.97%
AKAMAI TECH/0.125%/01.05.2025	1.91%
DISH NETWORK/144A/3.375%/15.08.2026	1.91%
FORTIVE CORP/0.875%/15.02.2022	1.85%

Top 5 Overweights	
	Weight
ORPAR(REMY COINTREAU)/0%/20.06.2024	2.13%
CELLNEX TELECOM/1.5%/16.01.2026	1.62%
TOTAL SA/0.5%/02.12.2022	1.36%
SAFRAN SA/0%/21.06.2023	1.35%
ADIDAS AG/0.05%/12.09.2023	1.34%

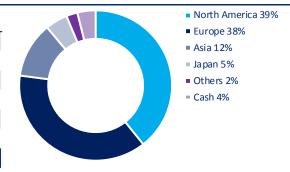
Top 5 Underweights	Weight
AMERICA MOVIL(KPN)/0%/28.05.2020	-2.48%
CHINA EVERGRANDE/4.25%/14.02.2023	-1.55%
CHINA OVRS FIN 5/0%/05.01.2023	-1.24%
AIRBUS(DASSAULT AVIATION)/0%/14.06.2021	-1.00%
TESLA MOTORS INC/1.25%/01.03.2021	-1.00%

5 Best Positions by Underlyer (YTD)	Absolute		Relative
CELLNEX TELECOM/ST/EUR	0.58%	CELLNEX TELECOM/ST/EUR	0.36%
MICROCHIP TECH/ST/USD	0.55%	TESLA MOTORS/ST/USD	0.28%
WAYFAIR INC- A/ST/USD	0.53%	REMY COINTREAU/ST/EUR	0.21%
WORKDAY INC-A/ST/USD	0.23%	NIO INC - ADR/ST/USD	0.20%
CHARTER COMMUN-A/ST/USD	0.23%	MONGODB INC/ST/USD	0.19%

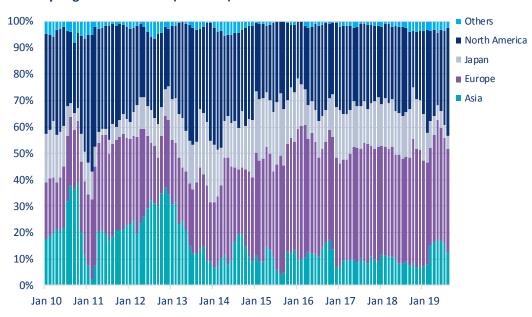
5 Worst Positions by Underlyer (YTD)	Absolute		Relative
HERBALIFE LTD/ST/USD	-0.18%	MERCADOLIBRE INC/ST/USD	-0.33%
TRANSOCEAN LTD/ST/USD	-0.17%	DISH NETWORK-A/ST/USD	-0.28%
DISH NETWORK-A/ST/USD	-0.14%	SEA LTD-ADR/ST/USD	-0.27%
NUTANIX INC - A/ST/USD	-0.10%	TWITTER INC/ST/USD	-0.19%
CHESAPEAKE ENERG/ST/USD	-0.09%	COUNTRY GARDEN/ST/HKD	-0.15%

Regions

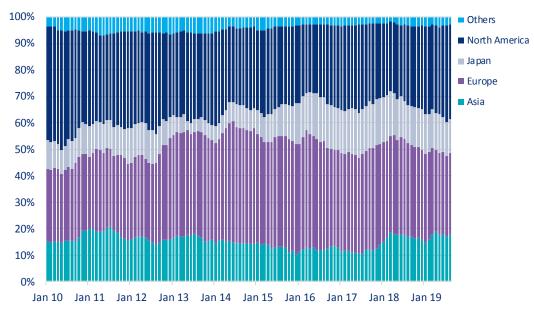
Regional Allocation	Weight	Relative
North America	39.30%	3.60%
Europe	37.82%	6.98%
Asia	11.93%	-5.85%
Japan	4.72%	-8.14%
Others	2.37%	-0.45%
Cash	3.85%	3.85%
Total	100%	0%



Monthly Regional Allocation (Portfolio)

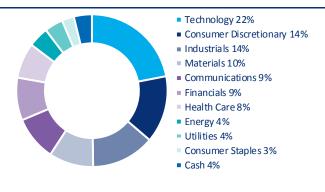


Monthly Regional Allocation (Benchmark)



Sectors

Sector Allocation	Weight	Relative
Technology	21.96%	1.90%
Consumer Discretionary	14.23%	2.54%
Industrials	13.55%	4.83%
Materials	9.52%	0.85%
Communications	9.44%	-6.74%
Financials	9.06%	-5.59%
Health Care	7.51%	-1.75%
Energy	4.31%	0.85%
Utilities	3.96%	-1.45%
Consumer Staples	2.60%	0.70%
Cash	3.85%	3.85%
Total	100%	0%



Equity Sensitivity

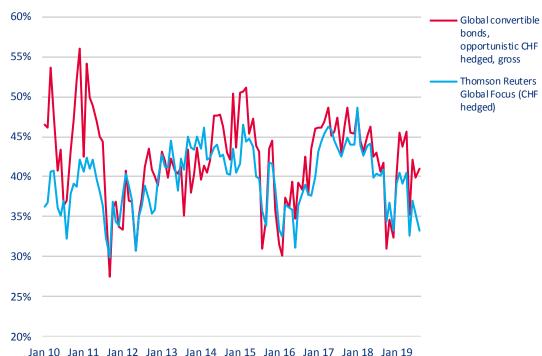
The **delta** (also known as the hedge ratio) of a convertible bond indicates by how much the absolute value of the convertible (e.g. in EUR, USD or CHF) changes if the underlying equity package rises or falls by one unit (EUR, USD or CHF). For percentage observations and aggregation at the portfolio level, the delta is not suitable. The absolute changes must be converted for percentage observations. This results in the so-called equity exposure.

The **equity sensitivity** (also known as the **equity exposure** or delta%) of a convertible bond portfolio indicates how strongly the portfolio or an individual convertible reacts to equity market fluctuations. The equity sensitivity of a convertible bond is between 0% and 100%. A value of 50% means that the portfolio (or an individual convertible) participates at a rate of 50% in the price movement of the equity market (or of the underlying equity).

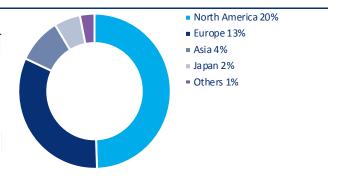
The **beta-adjusted equity sensitivity** also takes into account the beta of the underlying equity. If the underlying equity moves more strongly (high beta) or less strongly (low beta) than the overall market, the equity sensitivity is adjusted accordingly.

Equity Sensitivity		
	Portfolio	Benchmark
Delta	52.46%	46.25%
Equity Exposure	41.04%	33.26%
Equity Exposure Beta Adjusted	41.41%	34.16%

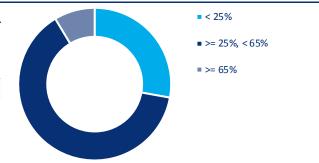
Historical Equity Sensitivity (Equity Exposure)



Equity Exposure Allocation	Weight	Relative
North America	20.30%	3.54%
Europe	13.32%	5.94%
Asia	3.87%	-1.13%
Japan	2.28%	-0.54%
Others	1.27%	-0.04%
Total	41.04%	7.77%



Equity Exposure Allocation	Weight	Relative
< 25%	27.83%	-13.29%
>= 25%, < 65%	63.55%	13.25%
>= 65%	8.62%	0.03%
Total	100%	0%



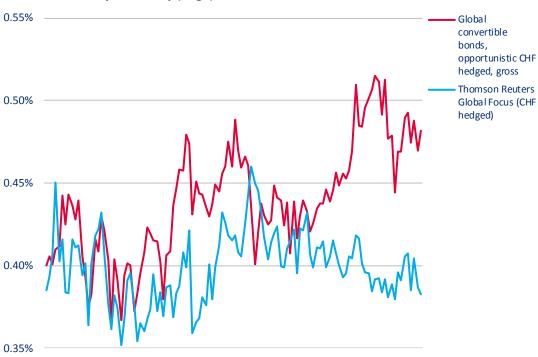
Volatility Sensitivity

The volatility sensitivity of a convertible bond portfolio is referred to as **vega**. This figure indicates how strongly a convertible rises/falls in percentage terms if the volatility of the equity market changes. The following holds true: If volatility is rising, the value of a convertible increases, and vice versa. This effect offers an added protection if stock exchanges are falling, because in such an environment the volatility usually rises. The volatility sensitivity (vega) can be calculated for individual convertible bonds as well as for the entire portfolio.

The **implied volatility** is the convertible pricing model volatility input that brings the fair value of a convertible into line with its market price. A value of 25% could, on the one hand, be interpreted to mean that the convertible bond investors expect future stock exchange volatility of 25%. On the other hand, the implied volatility is a measure of the price of the call option and is independent from the demand for convertible bonds.

Volatility Sensitivity	Portfolio	Benchmark
Vega	0.48%	0.38%
Implied Volatility	30.80%	30.79%

Historical Volatility Sensitivity (Vega)



Jan 10 Jan 11 Jan 12 Jan 13 Jan 14 Jan 15 Jan 16 Jan 17 Jan 18 Jan 19

Interest rate sensitivity

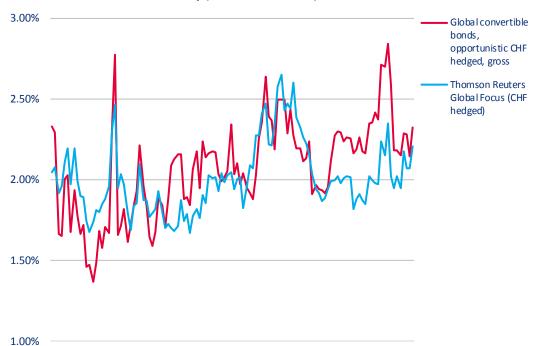
The **modified duration** of a convertible bond expresses the interest rate sensitivity of the bond component. Since this figure does not take into account any possible right to put the bond back to the issuer or the conversion right, however, the figure is misleading in the case of convertible bonds.

The **duration to put or residual maturity** takes into account any possible put feature but continues to ignore the conversion right.

Effective Duration (Rho) measures the sensitivity of the convertible price to movements in interest rates. It is expressed as the percentage increase (or decrease) in the convertible price for a one percentage point fall (or rise) in interest rates (in the currency of the convertible). Frequently in the case of convertible bonds, the duration or the residual maturity is mistakenly used as a measure of the interest rate sensitivity. But these figures do not go far enough. On the one hand, put features often exist, and on the other hand, the convertible contains a conversion option, and these have a mitigating influence on the interest rate sensitivity. Due to put features and the conversion option, convertible bonds have extremely modest interest rate sensitivity and are therefore very attractive in times of rising interest rates (inflation).

Interest Rate Sensitivity	Portfolio	Benchmark
Duration	4.92%	4.16%
Effective Duration (Rho)	2.33%	2.21%

Historical Interest Rate Sensitivity (Effective Duration)



Credit Risk

The **credit spread** is a measure of the estimated creditworthiness by the market. The **official rating** is given by a rating agency (S&P, Moody's, etc.) for the credit quality of a security.

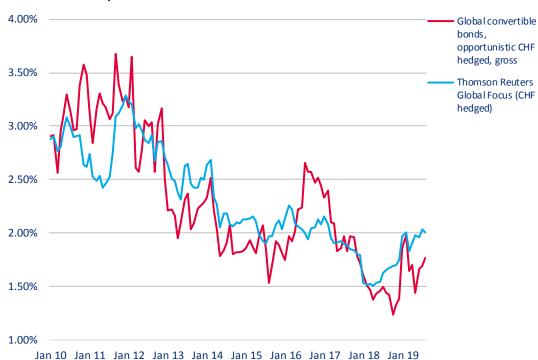
If a convertible bond (or its issuer) does not have an official rating, an **implied rating** can be ascertained. The implied rating is a measure of how the issuer quality is rated by the market. Implied ratings react much more quickly than official ratings to changes in credit quality or new information.

In the case of **official/implied rating**, the official rating is taken into account if available. Otherwise, the implied rating is used.

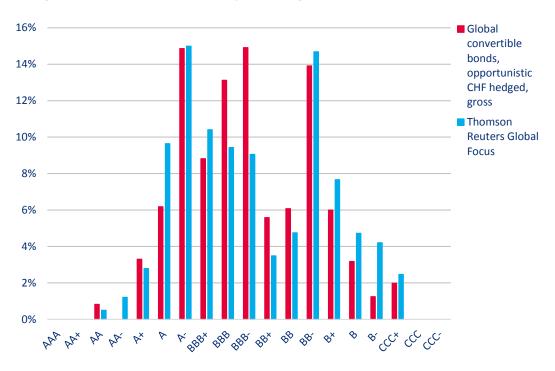
Omicron measures the sensitivity of the convertible price to changes in the credit spread. It is expressed as the percentage increase (or decrease) in the convertible price for a one percentage point narrowing (or widening) of the credit spread.

Credit Risk	Portfolio	Benchmark
Credit Spread	1.76%	2.01%
Implied Rating	BBB	BBB-
Official Rating else Implied Rating	BBB-	BBB-
Omicron	2.74%	2.48%

Historical Credit Spread



Rating Allocation Portfolio (Official/Implied Rating)



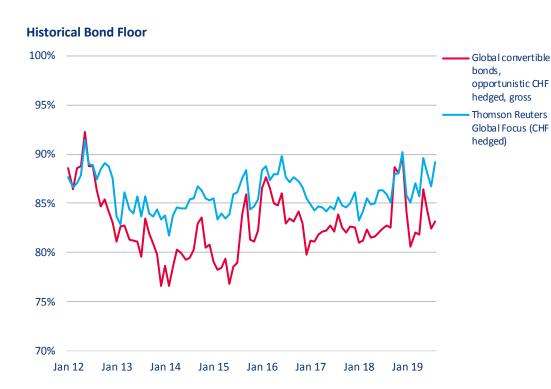
Investment Grade vs High Yield Allocation	Strategy	Benchmark
Investment Grade	62.02%	58.02%
High Yield	37.98%	41.98%
Total	100%	100%

Bond Floor

The **bond floor** represents the present value of all cash flows of a convertible bond and hence ignores the conversion option, calls, puts, etc. The bond floor is thus equivalent to the value of a straight bond of the same issuer with an identical maturity and coupon. The difference between the bond floor and the convertible bond price represents the option value of the convertible bond. The bond floor is expressed here as a percentage of the market value of the convertible bond portion of the portfolio. For example, if the nominal bond floor was 80 and the market value of all bonds was 160, this would indicate a bond floor of 50%. This allows the bond floor of a portfolio to be comparable to that of the convertible bond benchmarks we use.

The bond floor is not a risk measure that charts the price movements of the convertible bond during changing market conditions. For an assessment of the behaviour of the portfolio during market changes, please refer to the scenario analysis.

Bond Floor	Portfolio	Benchmark
Bond Floor	83.75%	89.19%



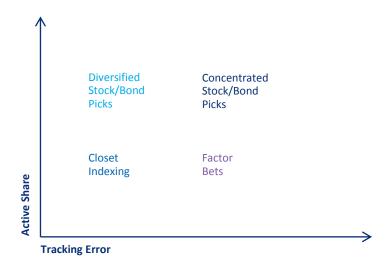
Active Share and Tracking Error

Active share and **tracking error** are metrics used to measure the degree of active management in a portfolio.

Active share is the percentage of a portfolio that differs from its benchmark. It considers the overweights and underweights of the portfolio's constituent holdings relative to their weights in the benchmark. An active share of zero means the portfolio is identical to the benchmark, whereas a value of 100 means there is no overlap with the benchmark.

Tracking error is another metric that measures deviation versus the benchmark. Whereas volatility measures the absolute standard deviation of a portfolio, tracking error measures the volatility relative to the benchmark. In other words, it measures the volatility of the differences in returns between a portfolio and benchmark.

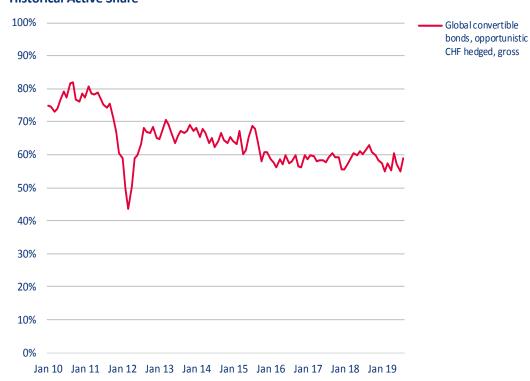
Cremers and Petajisto¹ compare these two metrics for measuring active management. Tracking error focuses on factor timing, which involves bets on systematic risk factors. In contrast to this, active share looks at the individual stock/bond picks. Based on the two metrics, Cremers and Petajisto distinguish between four different types (see diagram below). A diversified stock/bond picker can be very active despite the low tracking error because the security selection within certain sectors can result in significant deviation from the benchmark positions. Compared with this, a fund that focuses on factor bets can have a large tracking error even if there are no substantial deviations from the benchmark positions at the security level. The authors conclude in their study that among the funds they examined, those with the highest active share outperform their benchmarks both before and after costs on a statistically significant basis.



1: K. J. M. Cremers and A. Petajisto, 2009, How Active Is Your Fund Manager? A New Measure That Predicts Performance, Review of Financial Studies, 22(9):3329–3365.

Active Share and Tracking Error	Portfolio
Tracking Error 1 Year	1.72%
Annualized Tracking Error 3 Years	1.75%
Annualized Tracking Error since Strategy Start (01.02.2010)	2.33%
Active Share	58.99%

Historical Active Share



Scenario analysis

The table below shows the effect of two market scenarios on the current convertible bond portfolio.

In the "Bull" scenario, a strong rise in the equity markets is assumed. In this positive economic environment, rising interest rates and a simultaneous narrowing of credit spreads as well as volatility can also be expected.

In the "Bear" scenario, a sharp drop in the equity markets is assumed. In this negative economic environment, falling interest rates and a simultaneous widening of credit spreads can be expected. Volatility rises strongly.

In addition, the current coupon income and the time decay of the portfolio on an annualised basis are included in both scenarios.

The input values used in both scenarios are in line with historically plausible constellations. Changes in the convertible bond portfolio are determined by the input variables (equity markets, interest rates, volatility and credit spreads) used in the scenario analysis.

Our model calculates the prices of each individual security in the portfolio corresponding to the changed input values, which provides a more precise result than the simulation with the risk sensitivities ('Greeks'). The results of the individual risk factors relate solely to the change in the factor itself, without any influence from changes in the other factors ('ceteris paribus' rule). The total result, however, takes into account the changes in all factors together and is therefore not additive to the individual factors.

Movement	Portfolio	Scenario "Bear"	Movement	Portfolio
25.00%	12.31	Equity Markets	-25.00%	-8.87
-1.80% HY/ -0.90% IG	3.17	Credit Spreads	1.80% HY/ 0.90% IG	-3.05
1.00%	-2.29	Interest Rates	-1.00%	2.60
-2.00%	-0.91	Volatility	4.00%	1.90
	0.37	Coupon		0.37
	-0.51	Time Value		-0.51
	11.61	Total*		-8.13
	25.00% -1.80% HY/ -0.90% IG 1.00%	25.00% 12.31 -1.80% HY/ -0.90% IG 3.17 1.00% -2.29 -2.00% -0.91 0.37 -0.51	25.00% 12.31 Equity Markets -1.80% HY/ -0.90% IG 3.17 Credit Spreads 1.00% -2.29 Interest Rates -2.00% -0.91 Volatility 0.37 Coupon -0.51 Time Value	25.00% 12.31 Equity Markets -25.00% -1.80% HY/ -0.90% IG 3.17 Credit Spreads 0.90% IG 1.00% -2.29 Interest Rates -1.00% -2.00% -0.91 Volatility 4.00% 0.37 Coupon -0.51 Time Value

The total is not equal to the sum of the individual factors (see explanation above).

>> The opportunistic strategy invests in the most attractive convertible bonds worldwide.

The aim of this broadly diversified strategy is to outperform the benchmark.

Investment Strategy | Track Record

Investment Objective

The investment objective of this strategy is to outperform the Thomson Reuters Global Focus Index over the market cycle by 2% per annum through active management. The investment universe comprises all global convertible bonds exhibiting sufficient liquidity with a focus on the asymmetric area. The issue size should be at least USD 100 million. Subject to the restrictions and top-down guidelines, the fund may invest in all convertible bonds.

Investment Philosophy

We aim to produce long-term outperformance versus the benchmark through active management. The defensive qualities of convertible bonds in weak markets are a central element of our investment philosophy.

We believe that this goal is best achieved by finding the most attractive opportunities in the global convertible bond market using both top-down and bottom-up processes to build a portfolio. As our expertise centers on convertible bond management, we hedge currency exposure to deliver pure asset class performance for our clients.

We believe the key performance drivers of our convertible bond strategies to be:

- the momentum of the underlying equities
- the credit quality of the issuers and thus the resilience of the bond floor of the convertibles
- the asymmetry of individual issues

We therefore place particular emphasis on credit research and quantitative trend analysis.

We believe that working as a team delivers better results than could be achieved by any one individual. We have devoted significant resources to our credit research team and our proprietary analytical models. Our rigorous team approach with clearly defined responsibilities provides us with a clear view on each security in the investment universe.

As a result, we are well positioned to identify the best potential opportunities that the market offers at any given time. In applying our broad convertible bond market expertise, we are able to deliver exceptional investment solutions to our clients.

Four Fisch Convertible Bond Strategies

Description of the strategies

Fisch Asset Management offers a range of investment strategies in the field of convertible bonds. The core strategies comprise the Defensive, the Opportunistic and the Dynamic strategy. Additionally, Fisch offers a strategy focused on sustainable investment.

The **defensive strategy** invests globally in convertible bonds of a high to very high credit quality. The maximum high yield allocation is 10%. The focus is on convertible bonds that exhibit high convexity, in order to exploit the full asymmetric return profile of the asset class. The objective is to outperform the Thomson Reuters Global Focus Investment Grade Convertible Bond Index through active management. Particular emphasis is placed upon downside protection in times of equity market weakness.

The **opportunistic strategy** invests globally in convertible bonds. The focus is on convertible bonds that exhibit high convexity, in order to exploit the full asymmetric return profile of the asset class. There are no restrictions on credit quality. The objective is to outperform the Thomson Reuters Global Focus Convertible Bond Index through active management. Particular emphasis is placed upon downside protection in times of equity market weakness.

The **dynamic strategy** invests globally in convertible bonds, including those with high convexity as well as equity-like or bond-like profiles. This means that performance drivers across the whole spectrum of the asset class can be utilised in the portfolio. This allows for enhanced participation in rising equity markets without sacrificing the downside protection typically offered by convertible bonds during weaker markets. The objective is to outperform the Thomson Reuters Global Vanilla Convertible Bond Index through active management.

The **sustainable strategy** invests globally in convertible bonds issued by companies that are classified as sustainable. The sustainability approach is based on a combination of exclusion criteria and best-in-class/best-of-class criteria. The focus is on convertible bonds that exhibit high convexity, in order to exploit the full asymmetric return profile of the asset class. The objective is to outperform the Thomson Reuters Global Focus Convertible Bond Index through active management. Particular emphasis is placed upon downside protection in times of equity market weakness.

Track Record of the Defensive Strategy

Performance (indexed)



DefensiveFISCH Convertible Track Record Defe

Track Record Defensive (EUR hedged), gross Composite

Benchmark

Thomson Reuters Global Focus Investment Grade (EUR hedged)

Key Figures - EUR	Defensive	Benchmark	Relative
Month to Date Return	-0.36%	-0.49%	0.13%
Quarter to Date Return	-0.27%	-0.68%	0.42%
Year to Date Return	4.19%	2.68%	1.51%
Return 1 Year	-0.85%	-2.37%	1.53%
Annualized Return 3 Years	2.07%	-0.87%	2.94%
Annualized Return 5 Years	1.97%	-0.11%	2.07%
Annualised Return since Inception (01.01.2000)	4.35%	2.32%	2.03%
Volatility 3 Years	3.88%	4.18%	-0.30%
Sharpe Ratio 3 Years	0.62	-0.13	0.75

Track Record of the Opportunistic Strategy

Performance (indexed)



Opportunistic FISCH Convertible Track Record Opportunistic (EUR hedged), gross Composite

Benchmark Thomson Reuters Global Focus (EUR hedged)

Key Figures - EUR	Opportunistic	Benchmark	Relative
Month to Date Return	-0.96%	-1.63%	0.67%
Quarter to Date Return	-0.24%	-0.81%	0.58%
Year to Date Return	5.94%	5.44%	0.50%
Return 1 Year	-0.57%	-0.46%	-0.11%
Annualized Return 3 Years	2.93%	1.73%	1.20%
Annualized Return 5 Years	2.46%	1.59%	0.87%
Annualised Return since Inception (01.03.2003)	5.64%	4.64%	1.00%
Volatility 3 Years	4.88%	4.97%	-0.09%
Sharpe Ratio 3 Years	0.67	0.41	0.25

Track Record of the Sustainable Strategy

Performance (indexed)



Sustainable FISCH Convertible

Track Record Sustainable (EUR hedged), gross Composite

Benchmark

15.05.2009 -31.03.2011 Thomson Reuters Global Focus Investment Grade (EUR hedged) from 01.04.2011 Thomson Reuters Global Focus (EUR hedged)

Key Figures - EUR	Sustainable	Benchmark	Relative
	Sustamable	benchmark	Relative
Month to Date Return	-0.52%	-1.63%	1.11%
Quarter to Date Return	0.23%	-0.81%	1.04%
Year to Date Return	9.29%	5.44%	3.85%
Return 1 Year	2.16%	-0.46%	2.62%
Annualized Return 3 Years	4.19%	1.73%	2.46%
Annualized Return 5 Years	2.90%	1.59%	1.30%
Annualised Return since Inception (15.05.2009)	6.17%	5.61%	0.56%
Volatility 3 Years	4.87%	4.97%	-0.10%
Sharpe Ratio 3 Years	0.93	0.41	0.51

Track Record of the Dynamic Strategy

Performance (indexed)



Strategy

Global convertible bonds, dynamic USD hedged, gross (implemented in the portfolio FISCH Convertible Global Dynamic Fund)

Benchmark

Thomson Reuters Global Vanilla USD hedged

Key Figures - USD	Dynamic	Benchmark	Relative
Month to Date Return	-0.63%	-1.18%	0.56%
Quarter to Date Return	0.65%	0.13%	0.52%
Year to Date Return	11.39%	10.67%	0.72%
Return 1 Year	3.74%	3.44%	0.30%
Return since Inception (31.05.2018)	6.03%	5.60%	0.43%
Max Drawdown since inception (31.05.2018)	-9.39%	-8.37%	-1.02%

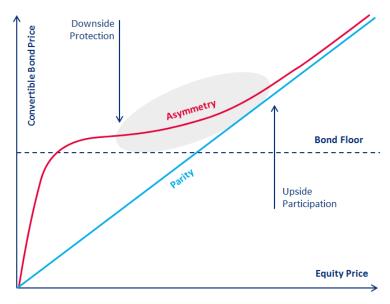
»Convertible bonds have shown very attractive returns relative to the bond and equity markets, together with a significantly lower volatility than equities.

Convertible Bond Market

Characteristics of Convertible Bonds

A convertible bond is a combination of a bond (=debt security) and a conversion right (=call option) into a fixed number of shares. This option provides asymmetric participation in share price movements. Rising share prices have a stronger impact on the price trend of a convertible than to falling share prices because the bond floor limits the decline in the convertible bond's value. The asymmetry of a convertible is at its peak in the hybrid area (a delta of 0.4 to 0.6).

Asymmetry



Source Fisch Asset Management

Advantages of Convertible Bonds

Automatic Timing Effects

The equity exposure of a convertible adapts automatically to changes in share price. Exposure increases as share prices rise and declines as share prices fall, which has an automatic risk-reducing effect. Through this asymmetry, the convertible bond becomes more equity-like as share prices rise and provides downside protection as share prices fall. This protection stems from the fact that the bond will be repaid at 100% at maturity, assuming there is no default.

Risk Premiums

An investor who buys a convertible bond simultaneously acquires four special risk premiums that promise above-average returns in the medium term: a liquidity premium (a convertible is often less liquid than a straight bond and a separate call option), a premium due to the long maturity of the call option, a credit risk premium on the option and a growth premium since convertibles are often issued by relatively small companies from growth industries. Given that a convertible bond combines all these risk premiums in one instrument, investors usually receive a package discount (because of the above-mentioned liquidity premium).

Advantages in Special Market Situations

Protection during Rising Interest Rates

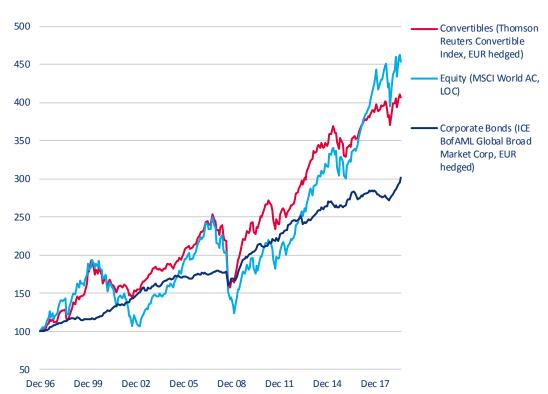
In times of rising interest rates, especially due to positive economic prospects, convertible bonds have the advantage that they lose less value than straight bonds or can even manage to produce positive returns. This is attributable to the generally shorter duration, to the value of the conversion right and to the investor's implied put option on the bond component at conversion (exotic bond put).

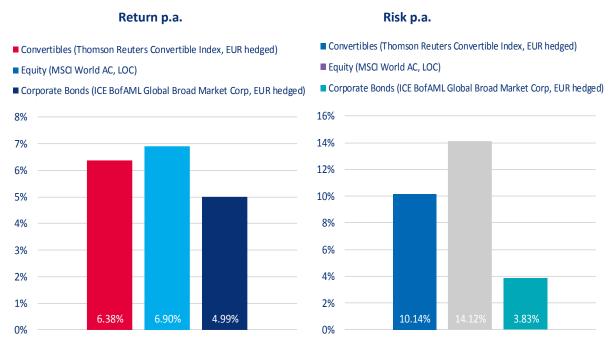
Protection in falling equity markets (volatility effects)

When share prices fall sharply, market volatility generally rises significantly. The conversion right corresponds to a call option, which increases in value in response to market volatility. Through this negative correlation of equity markets and volatility, convertible bonds offer an additional reduction of downside risk in phases of market stress.

Historical performance Comparison

Performance Chart (indexed)



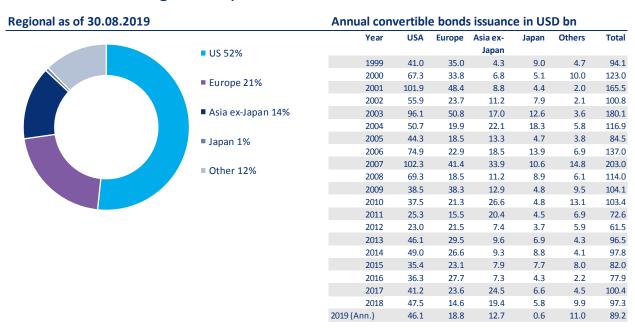


Since the inception of the relevant indices (1996), convertible bonds have demonstrated very attractive returns relative to bond and equity markets, plus significantly lower volatility than equities.

Convertible Bond Market

The size of the convertible bond universe is approximately USD 500 billion, and convertibles have an average credit rating of about BB+. Most convertible bonds are issued in the USA and Europe. Issuers are very frequently from growth industries. By offering investors a conversion right, the issuers lower the required interest payments on a bond.

Issuing Activity



Source Thomson Reuters, August 2019

>> Transparency, open communication, entrepreneurial spirit and mutual respect are the principles that define our corporate culture, and which we put into practice every day. These are key factors for our long-term performance as an asset manager, and hence for the success of our investors.

Fisch Asset Management

Brief Profile

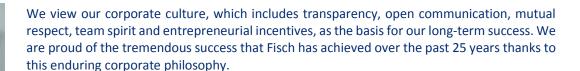
convertible bonds.



Kurt Fisch Founder

strength lies in its long experience in the fields of credit and momentum. Founded in Zurich in 1994 by two brothers, Kurt Fisch and Dr Pius Fisch, Fisch Asset Management has made a name for itself as an independent asset manager and as a global leader in

Fisch Asset Management is an asset manager specialising in select investment strategies. It offers convertible bond, corporate bond and absolute return solutions. Its objective is to create added value for long-term investors through active management. The company's core



Fisch Asset Management has recorded a strong rise in assets under management in the past years. As of 28.06.2019 the assets under management amount to CHF 10.55 bn.





Actively managed mutual fund and segregated account solutions in three asset classes:

Convertible bonds (since 1994)

We manage four different global strategies (Defensive, Opportunistic, Dynamic and Sustainable) covering the entire spectrum with a range of risk profiles.

Corporate bonds (since 2006)

We manage five strategies (Global High Yield, Global Corporates, Emerging Market Corporates Defensive, **Emerging Market Corporates** Opportunistic and Bond CHF Investment Grade).

Absolute Return (since 2009)

We manage two strategies (Absolute Return Fixed Income and Absolute Return Multi Asset).

Investment Team

Investment Team			Years of		
		At Fisch	Investment	Industry	
	Function	since	experience	experience	Research Responsibility
Portfolio Management C	Convertible Bonds				
Stephanie Zwick	Head Convertible Bonds, Senior PM	2010	9	16	-
Dr. Klaus Göggelmann	Senior PM/Analyst	2007	20	35	North America, Financials, Utilities
Jte Heyward	Senior PM/Analyst	2011	13	17	North America, Communications, Healthcare
Roland Hotz	Senior PM	2001	18	42	-
Stefan Meyer	Senior PM/Analyst	2008	25	25	Asia, Information Technology
Gerrit Bahlo	PM/Analyst	2018	6	8	Europe, Consumer Disc. & Staples, Energy
eonardo Spangaro	PM/Analyst	2015	4	8	Japan, Industrials, Materials, Yield Monitor
Martin Haycock	Senior Product Specialist	2015	24	24	Quantitative Analysis
Portfolio Management C	Corporate Bonds				
Meno Stroemer	Head Portfolio Management, Head	2014	19	27	Emerging Markets
vicilo strocifici	Corporate Bonds, Senior PM/Analyst	2014	13	27	Lineignig Warkets
heodore Holland	Senior PM/Analyst	2018	12	12	Emerging Markets
Peter Jeggli	Senior PM/Analyst	2015	32	32	North America, Europe (HY)
(yle Kloc	Senior PM/Analyst	2016	19	19	North America, Europe (HY)
Oliver Reinhard	Senior PM/Analyst	2013	11	18	North America, Europe (IG)
Maria Stäheli	PM/Analyst	2013	8	14	North America, Europe (IG)
Sergio Coviello	PM/Analyst	2012	4	7	Global
		2012	-	•	310501
Portfolio Management A					
Reto Baumgartner	Head Absolute Return, Senior PM	2005	14	14	Asset Allocation
Robert Koch	Senior PM	2016	12	12	Asset Allocation
/lad Balas	PM	2010	9	11	Asset Allocation
Ozemo Fazli	PM	2012	7	7	Asset Allocation
Dr. Olivier Schmid	Senior PM	2012	14	14	Trends
Dr. Patrick Wirth	Senior PM	2015	14	21	Trends
Bilgi Sakarya	Senior Product Specialist	1996	30	32	Trends
nvestment Office					
Beat Thoma	CIO	2000	27	34	Asset Allocation
Kurt Fisch	Founder	1994	35	41	Asset Allocation
Marco Müller	Senior Analyst	2007	22	26	Quantitative Analysis
Credit Research Fisch					
Atish Suchak	Senior Analyst	2017	18	18	High Yield (DM)
ilip Adamec	Senior Analyst	2016	13	14	High Yield (DM)
Nissant Naganathi	Analyst	2013	1	6	High Yield (DM)
Magashlin Chetty	Senior Analyst	2019	12	16	Asia
Daniela Savoia	Analyst	2018	6	8	Latin America
Credit Research Indeper	ndent Credit View (I-CV)				
Daniel Pfister	Senior Analyst, CEO I-CV	2005	32	32	Credit Analysis
Gabriele Baur	Senior Analyst	2003	32	32	Credit Analysis
Michael Dawson-Kropf	Senior Analyst	2013	25	25	Credit Analysis Credit Analysis
	·	2016	12	19	Credit Analysis Credit Analysis
Christian Fischer	Senior Analyst	2007			•
	Senior Analyst	2009	19 28	19 28	Credit Analysis
	Senior Analyst	2009			Credit Analysis
Dr. Kurt Hess	Senior Analyst	2012	22		
René Hermann Dr. Kurt Hess Thomas Isler	Senior Analyst	2012	33	33	Credit Analysis
Dr. Kurt Hess Thomas Isler Fabian Keller	Senior Analyst Senior Analyst	2014	15	15	Credit Analysis
Dr. Kurt Hess Thomas Isler Fabian Keller Marc Meili	Senior Analyst Senior Analyst Senior Analyst	2014 2010	15 7	15 9	Credit Analysis Credit Analysis
Or. Kurt Hess Thomas Isler Fabian Keller Marc Meili Robin Schmidli	Senior Analyst Senior Analyst Senior Analyst Senior Analyst	2014 2010 2012	15 7 10	15 9 10	Credit Analysis Credit Analysis Credit Analysis
Or. Kurt Hess Thomas Isler Fabian Keller Marc Meili Robin Schmidli Guido Versondert	Senior Analyst Senior Analyst Senior Analyst Senior Analyst Senior Analyst Senior Analyst	2014 2010 2012 2011	15 7 10 24	15 9 10 24	Credit Analysis Credit Analysis Credit Analysis Credit Analysis
Dr. Kurt Hess Thomas Isler Fabian Keller Marc Meili	Senior Analyst Senior Analyst Senior Analyst Senior Analyst	2014 2010 2012	15 7 10	15 9 10	Credit Analysis Credit Analysis Credit Analysis

Investment Professionals		Average y	years	
Overview			Investment	Industry
	Count	At Fisch	experience	experience
PMs	8	9	12	17
PM/Analysts	12	6	14	19
Analysts	22	8	19	21
Product Specialists	2	14	27	28
Total	44	8	17	20

The Investment Team for Convertible Bonds



Stephanie Zwick, Head of Convertible Bonds, Senior Portfolio Manager, CFA (9 years of investment experience)
With Fisch Asset Management since 2010

Research responsibility: -

Portfolio responsibility: Lead Portfolio Manager of FISCH Convertible Global Opportunistic Fund and mandate portfolios



Gerrit Bahlo, Portfolio Manager, CFA (6 years of investment experience)

With Fisch Asset Management since 2018

Research responsibility: Security analysis focused on Europe /

Consumer Disc. & Staples

Portfolio responsibility: Lead Portfolio Manager of mandate portfolios, Portfolio Manager of FISCH Convertible Global Defensive Fund and FISCH Convertible Global Sustainable Fund



Dr. Klaus Göggelmann, Senior Portfolio Manager, CFA (20 years of investment experience)

With Fisch Asset Management since 2007

Research responsibility: Member of Investment Committee, security

analysis focused on North America / Financials

Portfolio responsibility: Lead Portfolio Manager of FISCH Convertible Global Defensive Fund, FISCH Bond Global CHF Fund and mandate portfolios



Ute Heyward, Senior Portfolio Manager, CAIA (13 years of investment experience)

With Fisch Asset Management since 2011

Research responsibility: Security analysis focused on North America /

Communications, Healthcare

Portfolio responsibility: Lead Portfolio Manager of the FISCH Convertible Global Dynamic Fund and mandate portfolios, Portfolio Manager of FISCH Convertible Global Opportunistic Fund



Roland Hotz, Senior Portfolio Manager (18 years of investment experience) With Fisch Asset Management since 2001

Research responsibility: -Portfolio responsibility: -



Stefan Meyer, Senior Portfolio Manager, CFA, FRM, CMT, CAIA (25 years of investment experience)

With Fisch Asset Management since 2008

Research responsibility: Security analysis focused on Asia / Information Technology

Portfolio responsibility: Lead Portfolio Manager of FISCH Convertible Global Sustainable Fund, JSS Bond Global Convertible Fund and mandate portfolios



Leonardo Spangaro, Portfolio Manager, CFA (4 years of investment experience)

With Fisch Asset Management since 2015

Research responsibility: Security analysis focused on Japan / Industrials, Utilities

Portfolio responsibility: Lead Portfolio Manager of mandate portfolios, Portfolio Manager of FISCH Convertible Global Dynamic Fund and FISCH Bond Global CHF Fund

Contact Person

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